

**BARON  POINT**

**BENJAWEE NIYOMPORNPHAT**

DIRECTOR

[BENJAWEETAK@HOTMAIL.COM](mailto:BENJAWEETAK@HOTMAIL.COM)

# OVERVIEW

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2005 - Present



**Director.** A Wall Street and Bangkok-based Merchant Bank focused on early-stage channel and project development, equity, debt, and structured note design catering to emerging markets opportunities.

**Baron Point Capital Management Ltd.** | (British Virgin Islands)

*January 2023 – Forward:*

**Baron Point Financial Group SPC** | (Cayman Islands)

*January 2023 – Forward:*



2015 - Present

**Southeast Asia Coordinator | Baron Point Financial LLC**

Deal Advisory and Asset Management company focusing on Southeast Asia transactions and global hedge funds.

**Southeast Asia Coordinator | Baron Point Petroleum Services Company LLC (Abu Dhabi, UAE)**

Deal Advisory and Asset Management working with veteran deal makers on assignment to Private Equity and Project Development for Emerging Market Investment Mandates including for a National Oil Company. Majority Shareholder in the Company was an investment vehicle for a Member of the Royal Family of Abu Dhabi.



# EXPERIENCE

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2006 – 2017

## **Thai Team Leader | Baron Point Company Limited (Bangkok, Thailand)**

Supporting senior management on assignment at a company focused on developing and managing alternative investments and ISDA® derivatives mainly designed to address the Institutional community in Thailand.

Alternative Investment Hedge Fund Development as well as Portable Alpha assignments. During this period, my company worked on assignment implementing alternative investments and benchmarked strategies while working closely with a Wall Street Legend and Market Wizard, Victor Sperandeo.

### **My company accomplished the following during my tenure:**

- Leading the working group with Bank of Thailand Financial Institution Controller, successfully petitioning for the inclusion of alternative investment return streams inclusion into securities offerings
- Led in the Thailand-based YUM! and ASEAN Industrial Growth Fund (AIG) transaction as a Financial Advisor to the bid winning master franchisee in the acquisition of 132 stores and 3,000 staff in Thailand. AIG is a Mitsubishi, Dev. Bank of Japan, CIMB Fund

